

Message Text

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PAGE 01 YAOUND 01605 301040Z
ACTION AF-10

INFO OCT-01 EUR-12 ISO-00 EB-08 /031 W
-----037799 302158Z /70

R 301000Z MAR 78
FM AMEMBASSY YAOUNDE
TO SECSTATE WASHDC 5060
AMEMBASSY PARIS
INFO USDOC WASHDC
AMEMBASSY ROME
AMCONSUL DOUALA POUCH

LIMITED OFFICIAL USE YAOUNDE 1605

E.O. 11652: NA
TAGS: BENC, ENRG, EINV, CM
SUBJ: SONARA REFINERY: POSSIBLE ELIMINATION OF FRENCH AND
ITALIAN CONSTRUCTION FIRMS

REF: (A) DOUALA 45, (B) YAOUNDE 954, (C) 77 YAOUNDE 101

1. DIRECTOR NTALIAN OFFICE OF EXTERNAL COMMERCE IN YAOUNDE
INFORMED ECON OFFICER 28 MARCH
THAT BOTH HEURTEY-FRANCE AND
ITALIAN FIRM CITF HAD RECEIVED TELEXES FROM SONARA CORP. PRESIDENT
LIBOCK INFORMING THEM THAT THEY HAD BEEN VIRTUALLY ELIMINATED
FROM COMPETITION FOR REFINERY CONSTRUCTION CONTRACT. COMBINED
WITH EARLIER VOLUNTARY WITHDRAWAL OF BADGER-UK, THIS EVENT, IF
TRUE, NOW LEAVES ONLY TWO US SUBSIDIARIES, PROCOFRANCE AND

LITWIN-FRANCE, IN RUNNING FOR EVENTUAL CONTRACT AWARD.

2. IN LATE FEBRUARY 1978, CHASE MANHATT BANK AFRICA TRADE
DIVISION MANAGER TOLD EMBOFF THAT HE WAS SURE CHASE WOULD BE
SELECTED FOR SYNDICATION OF FINANCING FOR REFINERY
CONRTRUCTION,. COMBINED WITH PARA ONE DEVELOPMENTS, POSSIBILITY OF
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CHASE SYNDICATION COULD THUS TURN SONARA INTO US-DOMINATED
OPERATION. HOWEVER, IT IS NOT YET CLEAR WHETHER THESE DEVELOPMENTS
WILL REDOUND TO US BENEFIT IN TERMS OF INCREASED EXPORTS (REF B).

3. APPRECIATE LEARNING FROM PARIS OR USDOC IF EITHER PROCOFRANCE
OR LITWIN HAVE RECEIVED ANY INDICATION ACCEPTANCE OR REJECTION OF
THEIR BIDS, AND IF ACCEPTED, FOLLOWUP ON US SOURCE PROCUREMENT

THIS \$200 MILLION PROJECT.
MITHOEFER

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NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, REFINERIES
Control Number: n/a
Copy: SINGLE
Draft Date: 30 mar 1978
Decaption Date: 20 Mar 2014
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Expiration:
Film Number: D780139-0015
Format: TEL
From: YAOUNDE
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978036/aaaaaere.tel
Line Count: 64
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 1de4a1c5-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: ONLY
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Reference: 78 DOUALA 45, 78 YAOUNDE 954, 77 YAOUNDE 101
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